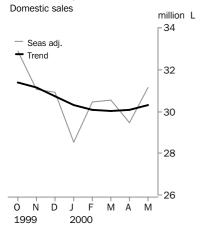




SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11:30AM (CANBERRA TIME) MON 3 JULY 2000

Australian produced wine



MAY KEY FIGURES								
TREND ESTIMATES	May 2000 '000 L	% change Apr 2000 to May 2000	% change May 1999 to May 2000					
Australian produced wine								
Domestic wine sales	30 296	0.7	-0.3					
White table wine sales	16 055	0.6	0.4					
Red and rosé table wine sales	9 674	0.4	6.7					
• • • • • • • • • • • • • • • • •	• • • • • • •		• • • • • • •					
SEASONALLY ADJUSTED	May 2000 '000 L	% change Apr 2000 to May 2000	% change May 1999 to May 2000					
Australian produced wine								
Domestic wine sales	31 123	5.7	0.1					
White table wine sales	16 458	7.0	2.8					
Red and rosé table wine sales	9 806	5.3	4.5					

MAY KEY POINTS

TREND ESTIMATES

- The trend series for total domestic sales of Australian produced wine increased by 0.7% in May 2000 to 30.3 million litres. However, the trend estimate is 0.3% lower than in May 1999.
- The trend estimate for white table wine increased by 0.6% from the previous month and by 0.4% since May 1999.
- The trend estimate for red/rosé table wine rose by 0.4% on April 2000 and by 6.7% since May 1999.

SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for total sales of Australian produced wine rose by 5.7% in May and by 0.1% since May 1999.
- The seasonally adjusted estimate for white table wine increased by 7.0% in May and by 2.8% since May 1999.
- The seasonally adjusted estimate for red/rosé table wine increased by 5.3% on April 2000 and by 4.5% since May 1999.

ORIGINAL ESTIMATES

■ In original terms, 29.4 million litres of Australian produced wine was sold domestically by winemakers during May 2000, up 12.4% on April 2000 and by 3.5% on May 1999. The monthly rise mainly came from increases in red and rosé table wine in soft packs (20.5%), red and rosé table wine in glass containers less than 2 litres (19.5%) and white table wine in soft packs (7.4%).

■ For further information about these and related statistics, contact Helen Shannon on Adelaide 08 8237 7420 or the National Information Service on 1300 135 070.

N O T E S

FORTHCOMING ISSUES	ISSUE	RELEASE DATE				
	June 2000	3 August 2000				
	July 2000	5 September 2000				
	August 2000	4 October 2000				
	September 2000	3 November 2000				
	October 2000	4 December 2000				
	November 2000	10 January 2001				
CHANGES IN THIS ISSUE	There are no changes in this issue.					
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Australian Statistician

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TABLE WINE, GLASS
CONTAINER < 2 LITRES

The May trend estimate for white table wine in glass containers less than 2 litres was 1.7% higher than in May 1999 and 22.6% higher than in May 1997. Higher growth was recorded for the trend estimate for red/rosé in glass containers less than 2 litres, up 8.7% on May 1999 and 53.2% on May 1997.

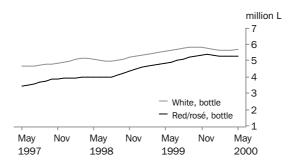
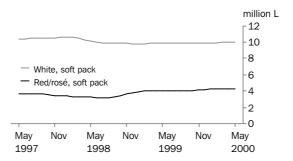


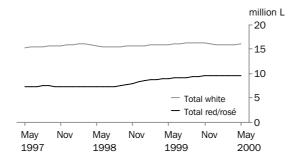
TABLE WINE, SOFT PACK CONTAINERS

The trend estimate in May for white table wine in soft packs was 1.6% higher than in May 1999 but was 3.3% lower than in May 1997. The May estimate for red/rosé table wine in soft packs was 4.2% up on May 1999 and up by 14.8% on May 1997.



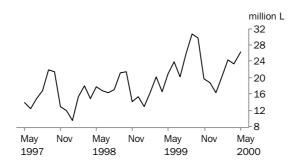
TOTAL WHITE AND RED/ROSÉ TABLE WINE

The trend estimate for the domestic sales of total white table wine increased by 0.4% on May 1999 and by 4.5% on May 1997. The trend estimate for total red/rosé table wine has increased by 6.7% since May 1999 and by 30.5% since May 1997.



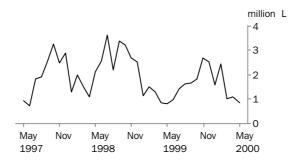
EXPORTS OF AUSTRALIAN PRODUCED WINE

Original data for May 2000 shows exports of 26.5 million litres of Australian produced wine valued at \$127.7m. This volume is 13.5% up on April 2000 and up 26.6% on May 1999. The average value of Australian produced wine exported was \$4.82 per litre compared with \$4.94 per litre in May 1999.



WINE IMPORTS CLEARED FOR HOME CONSUMPTION

Original data for May 2000 shows that 0.9 million litres of wine worth \$6.0 million was cleared for home consumption. This volume is down 21.0% on April 2000 but up by 8.7% on May 1999. The average value of wine cleared for home consumption in May 2000 was \$6.87 per litre down from \$6.97 per litre in May 1999.



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

Original data for the March quarter 2000 shows that wine available for consumption in Australia rose by 5.9% on the same quarter in 1999. Domestic sales of Australian produced wine rose by 4.7% while the volume of imported wine increased 28.5%. Total disposals of Australian produced wine rose by 12.2% aided by a 23.0% rise in exports.

|--|

	A	B	A + B	C	A + C
	Domestic sales	Wine imports	Wine	Exports of	Total disposals
	of Australian	cleared for	available	Australian	of Australian
	produced	home	for	produced	produced
	wine	consumption	consumption	wine	wine
Period	'000 L	'000 L	'000 L	'000 L	'000 L
1996–1997	333 591	13 589	347 180	154 393	487 984
1997–1998	338 814	25 622	364 436	192 404	531 218
1998–1999	348 349	24 255	372 604	216 149	564 498
Mar Qtr 1999	71 592	3 949	75 541	49 381	120 973
Mar Qtr 2000	74 932	5 073	80 005	60 749	135 681



DOMESTIC SALES OF TOTAL AUSTRALIAN WINE & TABLE WINE BY CONTAINER TYPE

	TABLE-WHITE WINE					TABLE-RED AND ROSÉ WINE			
	Total wine	Glass less than 2 litres(a)	Soft packs(b)	Other containers(c)	Total	Glass less than 2 litres(a)	Soft packs(b)	Other containers(c)	Total
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • •	ORIGINA		• • • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • •
1996-1997	333 591	55 212	126 492	3 324	185 032	41 144	41 574	1 016	83 733
1997-1998	338 814	59 352	125 269	4 888	189 512	46 746	41 295	868	88 909
1998-1999	348 349	63 354	117 954	7 000	188 310	53 713	44 564	811	99 088
1998-1999									
May	28 408	4 906	8 971	384	14 261	5 103	4 178	32	9 314
June	29 789	4 812	9 787	340	14 939	5 285	4 874	22	10 182
1999-2000									
July	32 459	5 660	9 871	370	15 900	6 521	5 094	37	11 652
August	30 285	5 454	9 637	409	15 500	5 507	4 557	48	10 112
September	31 728	5 801	9 973	562	16 337	5 477	4 170	41	9 689
October	35 588	6 635	10 897	528	18 060	5 667	4 201	71	9 939
November	38 501	7 549	10 838	783	19 170	6 306	4 330	194	10 831
December	41 409	8 293	12 351	806	21 451	5 522	4 744	78	10 344
January	16 444	3 481	5 935	385	9 802	2 530	1 928	47	4 505
February	26 343	5 109	10 115	327	15 551	4 224	3 552	38	7 813
March	32 145	6 243	11 824	317	18 384	5 315	4 603	67	9 984
April	26 148	5 143	8 744	146	14 033	4 778	3 661	24	8 463
May	29 399	5 236	9 389	323	14 948	5 710	4 411	46	10 167
• • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	5	SEASONALLY AD	JUSTED	• • • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • •
1998-1999	04.000				40.00=	= 0.40	4.450		
May	31 082	5 592	9 796	n.a.	16 005	5 040	4 152	n.a.	9 382
June	31 363	5 938	10 117	n.a.	16 435	5 078	4 133	n.a.	9 368
1999-2000		= 4=0			4= 000				0.504
July	28 037	5 450	9 246	n.a.	15 023	4 727	3 808	n.a.	8 534
August	31 940	5 764	10 330	n.a.	16 795	4 981	4 287	n.a.	9 420
September	31 481	5 878	10 023	n.a.	16 530	5 309	3 892	n.a.	9 287
October	32 889	5 892	10 410	n.a.	16 953	5 514	4 240	n.a.	9 756
November	31 076	6 046	9 293	n.a.	15 819	5 534	4 067	n.a.	9 575
December	30 891	5 827	9 834	n.a.	16 181	5 162	4 317	n.a.	9 433
January	28 507	5 274	9 665	n.a.	15 443	5 172	3 985	n.a.	9 200
February	30 457	5 735	10 413	n.a.	16 149	5 664	4 425	n.a.	9 959
March	30 552	5 769	10 267	n.a.	16 254	5 314	4 557	n.a.	9 760
April	29 439	5 547	9 462	n.a.	15 384	4 842	4 016	n.a.	9 313
May	31 123	5 908	10 145	n.a.	16 458	5 607	4 286	n.a.	9 806
• • • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • • • • • •	TREND ESTIM	IATES	• • • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • •
1998-1999				MEND COM					
May	30 377	5 613	9 895	n.a.	15 984	4 876	4 090	n.a.	9 070
June	30 576	5 673	9 916	n.a.	16 072	4 943	4 073	n.a.	9 139
1999-2000	00.070	F = 40	6.545		40.400	F 600	4 2 2 2		
July	30 872	5 742	9 940	n.a.	16 196	5 033	4 068	n.a.	9 216
August	31 178	5 805	9 948	n.a.	16 312	5 125	4 068	n.a.	9 282
September	31 373	5 841	9 929	n.a.	16 363	5 219	4 072	n.a.	9 352
October	31 392	5 849	9 911	n.a.	16 349	5 316	4 101	n.a.	9 436
November	31 159	5 817	9 898	n.a.	16 254	5 376	4 151	n.a.	9 513
	30 743	5 759	9 892	n.a.	16 105	5 385	4 203	n.a.	9 560
December			0.000	n.a.	15 966	5 351	4 243	n.a.	9 570
December January	30 292	5 697	9 903	II.a.					
December January February	30 292 30 049	5 697 5 660	9 943	n.a.	15 911	5 313	4 272	n.a.	9 586
December January February March	30 292 30 049 30 022	5 660 5 660	9 943 9 986		15 911 15 925	5 313 5 295	4 272 4 287		9 586 9 615
December January February	30 292 30 049	5 660	9 943	n.a.	15 911	5 313	4 272	n.a.	9 586

⁽a) Prior to July 1998, data was collected for glass containers 1 (b) Soft pack containers include all collapsible packs, plastic or litre and under. See Explanatory Note 3.

otherwise.

⁽c) Other containers include tankers, cans and rigid containers, including glass 2 litres and over. Prior to July 1998, data was collected for glass containers over 1 litre. See Explanatory Note 3.

DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated(b)	Flavoured(c)	Vermouth	Brandy(d)
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
• • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • •
1996-1997	268 766	25 629	23 370	9 182	3 431	2 183	1 026	987
1997-1998	278 422	24 574	22 310	8 759	1 641	2 145	963	974
1998-1999	287 398	23 920	20 292	12 325	1 447	2 141	824	905
1998-1999								
May	23 575	2 340	1 157	946	106	203	81	67
June	25 121	2 518	958	889	87	183	32	81
1999-2000								
July	27 552	2 396	1 269	896	n.p.	226	n.p.	69
August	25 612	2 062	1 264	860	n.p.	182	n.p.	73
September	26 025	1 781	1 870	1 559	260	171	62	74
October	27 999	1 755	2 857	2 230	430	204	114	72
November	30 000	2 083	3 169	2 515	460	235	38	40
December	31 795	2 367	3 640	2 800	537	234	37	177
January	14 306	867	560	280	195	152	84	51
February	23 364	1 444	617	401	218	163	137	63
March	28 368	1 717	851	663	323	192	31	43
April	22 495	1 663	797	724	256	153	60	52
May	25 115	2 342	701	762	234	218	28	43
	n.p. not avail	able for publicat	ion					

⁽a) Spritzig table wines are included with table wine.



DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	Sherry in glass less than 2 litres	Port in glass less than 2 litres	Other in glass less than 2 litres(a)	Soft packs	All other containers(b)	Total fortified
Period	'000 L	'000 L				
• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • •
1996-1997	n.a.	n.a.	n.a.	n.a.	n.a.	25 629
1997-1998	n.a.	n.a.	n.a.	n.a.	n.a.	24 574
1998-1999	2 792	5 226	465	7 906	7 532	23 920
1998-1999						
May	275	510	44	833	678	2 340
June	270	504	42	857	845	2 518
1999-2000						
July	272	582	44	823	675	2 396
August	195	401	30	693	743	2 062
September	196	404	27	617	536	1 781
October	208	398	30	592	527	1 755
November	232	543	25	652	632	2 083
December	284	672	35	635	741	2 367
January	116	177	14	277	282	867
February	152	224	15	525	529	1 444
March	174	339	25	688	490	1 717
April	177	300	28	628	529	1 663
May	288	485	33	813	722	2 342

⁽a) Includes muscat, madiera, tokay and white port.

⁽c) Includes wine cocktails, marsala, aperitif and tonic wines.

⁽b) Prior to 1997, data for Carbonated wine includes some spritzig style wine which was mis-reported.

⁽d) Quantities on which excise duty was paid. Data before July 1997 contained brandy made from fruit other than grape.

⁽b) Includes tankers, cans and rigid containers including glass 2 litres and over.



IMPORTS CLEARED & EXPORTS OF AUSTRALIAN PRODUCED WINE & BRANDY

	WINE TYPE	E			TOTAL WINE		BRANDY			
	Table	Fortified	Sparkling	Other	Quantity	Value (a)	Quantity	Value		
Period	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000	'000 L al	\$'000		
IMPORTS(b)(c)										
1996-1997	10 105	105	2 387	993	13 589	66 503	628	7 889		
1997-1998	21 447	135	2 996	1 044	25 622	92 926	661	7 861		
1998-1999	20 136	92	2 915	1 113	24 255	102 498	598	7 528		
1998-1999										
March	1 069	2	190	49	1 310	6 337	52	608		
April	536	10	187	107	840	6 012	49	553		
May	543	10	150	102	805	5 609	50	622		
June	647	10	195	110	962	6 499	50	617		
1999-2000	4 000	00	0.40	100	4 400	0.000	47	400		
July	1 009	66	248	100	1 423	8 083	47	499		
August	1 149	92	229	158	1 628	9 099	58	736		
September October	918	70 20	443	233	1 664	11 256	53	633		
November	1 162	39 44	478	148	1 827	13 318 16 372	47 42	590		
December	1 622 1 642	44 77	832 531	196 268	2 693 2 519	18 362	42 89	487 1 289		
January	1 244	50	192	122	1 607	5 979	45	540		
February	1 959	39	292	149	2 440	8 297	33	588		
March	670	52	156	148	1 026	6 131	37	519		
April	764	71	140	133	1 108	5 797	42	438		
May	564	53	162	97	875	6 009	36	392		
• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • •	FYI	PORTS(d)	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • •		
			LXI	Oltro(u)						
1996-1997	144 892	2 490	6 046	966	154 393	603 297	17	526		
1997-1998	183 024	2 505	6 110	764	192 404	873 847	26	385		
1998-1999	206 287	2 244	6 937	681	216 149	1 067 979	24	246		
1998-1999										
March	19 446	310	393	52	20 201	102 158	_	6		
April	15 903	129	303	163	16 498	84 673	1	14		
May	20 126	208	572	16	20 922	103 325	2	17		
June	22 781	167	1 031	14	23 993	107 234	3	24		
1999-2000										
July	19 189	153	930	93	20 364	97 915	1	37		
August	24 246	190	1 352	176	25 962 30 786	124 285	5	22		
September	29 218	248	1 294	26 45	30 786	143 734	1	9		
October November	28 254 18 780	172 260	1 396 586	45 41	29 867 19 666	139 388 90 897	2	40 11		
December	18 276	194	334	20	18 824	91 606	2	24		
January	15 919	83	252	r 47	r16 300	r75 390	5	32		
February	19 586	268	263	45	r20 162	r105 437	_	5		
March	r23 776	r 207	278	r 26	24 286	r120 506	1	26		
April	r22 699	r 150	r 362	r 117	r23 329	r123 484	_	1		
May	25 687	168	569	56	26 480	127 726	1	17		
	r figure or se	ries revised since	previous issue.							

⁽a) See Explanatory Notes 5 and 6.

⁽c) Imports cleared for home consumption, see Explanatory Note 4.

⁽b) Due to change in the Customs Tariff codes implemented in July 1996, the wine type categories are not necessarily comparable with earlier data.

⁽d) Exports may include sales made by exporters other than winemakers.

	WINE TYPE	WINE TYPE		TOTAL WINE		
	Table	Fortified	Sparkling	Other	Quantity	Value (c)
Country/Region	L	L	L	L	L	\$'000
• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • •
Fiji	36 304	179	6 235	2 070	44 788	217
New Caledonia	18 900	_	_	_	18 900	29
New Zealand	1 646 973	37 087	24 073	34 947	1 743 079	5 344
Total Oceania and Antarctica (a)	1 747 375	37 815	33 609	37 017	1 855 815	5 853
Belgium and Luxembourg	287 173	5 679	504	_	293 356	1 494
Germany, Federal Republic of	745 636	90	_	18	745 744	3 182
Ireland	632 277	_	2 138	_	634 415	3 387
Netherlands	363 862	_	24 894	_	388 756	2 131
Sweden	658 691	_	15 138	_	673 829	2 530
United Kingdom	12 929 397	60 248	346 627	3 177	13 339 448	57 722
Total European Union	16 202 166	66 107	391 326	3 195	16 662 794	72 610
Norway	221 238	_	_	_	221 238	770
Switzerland	912 645	_	7 560	_	920 205	4 177
Total Europe and the Former USSR (a)	17 414 918	66 107	399 192	3 195	17 883 412	77 969
Oman	19 224	_	180	_	19 404	30
United Arab Emirates	110 245	490	2 880	_	113 615	319
Total Middle East and North Africa (a)	154 773	490	3 348	_	158 611	444
Indonesia	68 447	_	_	_	68 447	329
Singapore	159 087	635	39 221	1 065	200 008	1 459
Total Southeast Asia (a)	327 139	1 391	43 366	1 614	373 510	2 657
Hong Kong	109 686	2 000	2 799	5 657	120 141	954
Japan	480 637	10 935	29 620	2 429	523 621	3 268
Total Northeast Asia (a)	686 378	13 142	33 256	8 365	741 140	4 807
Canada	1 043 506	30 183	8 424	6 008	1 088 120	7 164
United States of America	4 239 816	18 493	45 827	44	4 304 181	28 390
Total Northern America (a)	5 283 322	48 676	54 251	6 052	5 392 301	35 554
Total Other Regions (b)	73 278	833	1 485	_	75 596	442
Total All Countries	25 687 183	168 453	568 507	56 242	26 480 385	127 726
	(a) Includes other	countries as detaile	ed in Standard Austra	alian (b) Includes	shins' stores	

⁽a) Includes other countries as detailed in Standard Australian (b) Includes ships' stores. Classification of Countries (Cat. no. 1269.0).

⁽c) Free on board value, see Explanatory Note 5.

EXPORTS OF AUSTRALIAN WINE BY REGION(a)

	Oceania & Antarctica	Europe & the Former USSR	Middle East & North Africa	Southeast Asia	Northeast Asia	Northern America	Other(b)	Total all regions
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
• • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • •
1996-1997	17 918	95 491	974	3 698	7 067	28 906	338	154 393
1997-1998	23 382	115 654	1 266	2 830	9 245	39 562	466	192 404
1998-1999	23 660	133 143	858	4 298	7 664	45 939	587	216 149
1998-1999								
March	1 910	12 880	137	493	490	4 267	23	20 201
April	1 107	9 987	75	322	738	4 208	60	16 498
May	1 159	13 686	89	389	691	4 842	66	20 922
June	2 900	15 193	113	369	565	4 725	129	23 993
1999-2000								
July	2 102	13 657	78	333	622	3 538	35	20 364
August	1 799	18 988	77	390	410	4 256	42	25 962
September	2 722	22 367	71	352	620	4 594	60	30 786
October	2 680	21 372	47	392	592	4 757	27	29 867
November	2 959	9 358	115	541	869	5 708	116	19 666
December	1 223	11 331	58	488	740	4 940	43	18 824
January	923	10 089	126	r 383	620	4 122	37	r16 300
February	1 135	11 132	116	346	r 504	6 877	52	r20 162
March	1 360	r16 109	80	r 426	r 586	5 704	21	r24 286
April	r 912	r14 294	106	r 437	r 870	r6 649	61	r23 329
May	1 856	17 883	159	374	741	5 392	76	26 480

r figure or series revised since previous issue.

⁽a) Exports may include sales made by exporters other than winemakers. (b) Includes ships' stores.

EXPLANATORY NOTES

INTRODUCTION

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

SCOPE AND COVERAGE

- **2** The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in the previous financial year. These account for approximately 95% of total wine sales. All sales data are collected on an Australia-wide basis only and State figures are therefore not available.
- **3** Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

IMPORTS AND EXPORTS

- **4** Figures relating to international trade in wine and brandy are presented in tables 4–6 to provide a basis for assessing the overall wine market. Imports cleared for home consumption comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia.
- **5** The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.
- **6** The value of imports is the Australian Customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.
- **7** For further information on the compilation of Trade Statistics refer to explanatory notes contained in *International Merchandise Trade*, *Australia* (Cat. no. 5422.0).

SEASONALLY ADJUSTED AND TREND ESTIMATES

- **8** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).
- **9** The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

EXPLANATORY NOTES

SEASONALLY ADJUSTED AND TREND ESTIMATES continued

- 10 The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.
- **11** The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13–term Henderson weighted moving average to the seasonally adjusted series.
- **12** For further information, see *A Guide to Interpreting Time Series—Monitoring 'Trends', an Overview* (Cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on (02) 6252 6345.

ACKNOWLEDGMENT

13 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

- **14** Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (Cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.
- **15** Current publications produced by the ABS are listed in the *Catalogue of Publications and Products Australia* (Cat. no. 1101.0). The ABS also issues, on Tuesdays and Fridays, a *Release Advice* (Cat. no. 1105.0) which lists publications to be released in the next few days. The Catalogue and Release Advice are available from any ABS office.

ROUNDING

16 Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

SYMBOLS AND OTHER USAGES

- nil or rounded to zero
- L litres
- L al litres of alcohol n.a. not available
- n.p. not available for separate publication (but included in totals where
 - applicable)
- r figure or series revised since previous issue

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